Hard to reach target groups – action approaches to new road safety work in Germany

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This review of literature provides a summary of (inter)national findings on the connection

between the road accident risk and the economical, social and cultural background of road

users. The focus here is on people that are hard to reach or are socially underprivileged. Such

people can either be hard to reach for organisational reasons (identification; accessibility), or

the road safety offers fail in the reaching of those they are trying to address (acceptance,

cognitive level) or they are not behaviourally relevant (compliance; behavioural level). The

socially underprivileged are distinguished from those in a better position as regards econom-

ical, social and cultural dimensions. Parallels in the reaching of target group and starting

points for cooperation possibilities are explicitly seen as existing with regard to those in-

volved in health promotion. Their strategy of linking behaviour-based preventive measures to

environmental preventive measures is presented in a setting approach. Especially the urban

district/quarter setting seems to be most promising. Health promotion programs which can

be meaningfully linked to road safety work are presented here. The report shows the con-

necting factors in road safety work for a cooperation in the "Social City" program. Such an

approach provides the road safety work with new potentials when it comes to accessing hard

to reach or socially underprivileged target groups. Specific examples of behaviour-based pre-

ventive measures and environmental preventive measures within a school setting are person-

al communication approaches in a vocational school setting and a mobility management of

schools which opens itself to the local environment. A pilot project which concerns itself with

a cooperation with other partners which adopts a setting approach is recommended, as is

the documentation of existing measure approaches for hard to reach target groups either in

an online database or the use of the Internet in order to address the target groups.

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